

Pricing Guide

JBF Traverse City



We strive to be an upscale-resale event.

Nothing torn, worn, broken, or non-working.

NOTE: Generally Items should be priced around 1/2 to 1/3 of Retail Price.

We only accept new and gently used items.

For additional questions, please contact Kristin Atkinson - kristinatkinson@jbfsale.com

Boutique brands = Crewcuts, Mudpie, Janie & Jack

Everyday brands = Carter's, Children's Place, Department store brands (retail \$6-15)

Bargain brands = Cat & Jack, Garanimals, Cherokee, etc (retail \$4-10)

ITEM	Specialty, Boutique (or New w/ Tags)	Everyday brands	Bargain brands
Dresses			
Jumpers	5.00-12.00	4.00-6.50	3.50-5.00
Dresses	5.50-15.00	5.00-7.00	4.00-6.00
Sundresses	5.00-9.50+	4.00-7.00	3.50-5.00
Holiday Dresses	6.50-17.00+	6.00-10.50	5.00-8.00
Tops			
Sweaters	5.00-15.00+	4.00-10.00	3.50-6.00
Sweatshirts	4.00-8.00+	3.50-5.50	2.50-4.00
Turtlenecks	3.00-6.50+	2.50-5.00	1.00-3.00
Long Sleeve Shirts	3.00-7.00+	2.50-5.00	1.00-3.00
Short Sleeve/Sleeveless Shirts	4.00-7.00+	3.00-5.00	1.00-3.00
T-shirts/Logo T-Shirts	3.00-9.00+	3.00-5.00	1.00-3.00
Dress Shirts	7.00-10.00+	4.00-8.50	2.00-5.00
Bottoms			
Jeans	6.00-12.00+	4.00-8.00	2.50-6.00
Dress Pants/Slacks	6.00-11.00+	5.00-9.00	3.00-5.00
Casual/Khakis	4.00-10.00+	3.50-9.00	3.00-5.50
Skirts/Skorts	4.00-8.00+	3.50-6.00	2.00-5.00
Shorts	3.50-8.00+	3.00-5.50	1.00-3.00
Sweatpants	3.50-7.00+	3.00-5.50	2.00-4.00
Leggings	3.50-9.00+	3.00-7.00	2.00-3.50
Outerwear			
Winter Coats/Jackets	12.00-20.00+	4.50-12.00	4.00-7.50
Snow Pants/Snowsuits	6.00-20.00+	5.00-7.00	4.50-5.50
Wind Breakers	4.50-9.00+	4.00-6.00	3.50-5.00
Denim Jackets	5.00-12.00+	4.00-6.00	3.50-5.50
Rain Coats	5.00-15.00+	4.00-6.00	3.50-5.50
Fleece	4.00-8.00+	3.50-6.00	2.50-5.00
Vests (Lined/Quilted)	5.00-9.50+	4.00-6.00	3.50-5.50
Athletic/Track Suits	5.50-10.00+	5.00-7.00	4.50-6.50
Spring Coats (Light Weight)	5.00-10.00+	4.00-7.00	3.50-6.00
Pajamas			
Sleepers	6.00-7.00+	3.50-6.00	2.00-4.00
2 or 3 Piece PJ Sets	6.00-12.00+	4.00-5.50	2.00-4.00
Nightgowns	5.00-7.00+	4.00-5.00	2.00-4.00
Bathrobes	6.00-12.00+	4.50-5.50	2.00-4.00

Swimwear			
Swimsuits	4.00-8.00+	3.50-5.00	2.00-3.00
Swim Trunks	4.00-8.00+	3.50-5.00	2.00-3.00
Sunglasses	4.00-5.00+	3.00-4.00	1.00-2.00
Accessories			
Hats Summer/Winter	2.50-4.00+	2.00-3.00	1.50-2.50
Gloves and Mittens	2.50-4.00+	2.00-3.00	1.50-2.50
Scarves	3.00+	1.00-2.00	1.00-2.00
Belts	1.50-3.00+	1.50-3.00	1.00-2.00
Purses	2.50-5.00+	2.50-3.50	2.00-3.00
Back Packs	4.50-8.00+	4.00-6.00	3.50-5.50
Tights	3.00+	2.00-3.00	1.00-2.00
Socks-Group Of 3 or More Pair	3.50-5.00+	2.50-3.50	1.50-2.50
Lunch Boxes	3.50-6.50+	3.00-4.50	2.50-4.00
Shoes - barely used or new (nothing worn)			
Boots-Winter	5.00-12.00+	4.00-7.00	3.00-5.00
Boots-Hiking	7.00-15.00+	3.50-7.50	4.00-6.00
Sneakers	3.00-11.00+	2.50-5.00	2.00-4.00
Dress Shoes	3.50-15.00+	3.00-5.50	2.50-4.00
Sandals	3.50-9.00+	3.00-5.50	2.50-4.00
Flip Flops		2.00-4.00	1.50-3.50
Slippers		1.00-3.00	1.00-3.00
Crocs or Similar	3.00-6.50	2.00-4.50	1.50-3.00
Baby/Infant Booties	4.00+	2.00-3.50	1.00-3.00
Maternity Clothes			
Shirts	5.00-15.00+	5.00-7.00	3.50-6.00
Jeans	8.00-20.00+	6.00-9.00	5.00-7.00
Shorts/Skirts	8.00-15.00+	5.00-8.00	4.00-6.00
Pants/Capris	8.00-15.00+	6.00-8.50	5.00-6.50
Dresses	10.00-40.00+	9.00-11.00	7.00-9.50
Suits/2-Piece Sets	12.00-50.00+	10.00-12.00	9.00-11.00
Swimsuits	12.00-15.00+	9.00-12.00	7.00-9.00
Nightgowns/Robes	7.00-9.00	6.00-8.00	5.00-7.00
Nursing/Maternity Bras (New)	6.00-12.00+	5.00-6.00	4.00-5.00
Winter Coats	15.00+	10.00-15.00	5.00-10.00
Infant Clothing Essentials			
Bibs-Group 3 or More	2.50-5.00	2.00-4.00	1.50-3.00
Gowns/Sleepers	3.50-5.00	3.00-4.00	2.00-3.50
T-Shirts	2.50-5.00+	2.00-4.00	1.50-3.00
Rompers	3.50-5.50+	3.00-4.50	2.50-4.00
Socks-3 or More Pair	2.50-5.00+	2.00-4.00	1.50-3.50
Onsies	4.00-6.00+	3.50-5.00	1.00-4.00
Infant Baby Bath Essentials			
Wash Cloths-3 or More		2.00-4.00	
Bath Towels/Hooded Towels		2.00-4.00	
Bath Tubs		3.00-5.00+	
Bath Tub Seats		4.00-5.00+	
Bath Tub Faucet Covers		2.00-3.00	
Bath Tub Thermometers		2.00-3.00	
Bath Tub Toys (Organizer/Caddy)		3.00-4.00	

Infant/Baby Diapering/Potty Essentials			
Diaper Genies			5.00-10.00
Diaper Genie Refills (Un-Opened)			3.00-4.00
Diaper Champs			6.00-8.00
Diaper Wipe Warmers			6.00-10.00
Diaper Wipe Caddies/Organizers			2.00-3.00
Changing Pads		5.00-8.00	4.00-6.00
Changing Pad Covers		3.00-4.00	2.00-3.00
Potty Chairs		3.00-8.00	3.00-5.00
Potty Seats		2.00-4.00	2.00-3.00
Step Stools		5.00-15.00+	4.00-7.00
Bedding/Blankets			
Receiving Blankets		2.00-4.00+	2.00-3.00
Stroller Blankets		3.00-5.00+	2.00-4.00
Crib Sets 3-5 Piece (No Bumpers, please)		15.00-20.00	20.00+
Crib Sets 5-7+ Piece (No Bumpers, please)		20.00-30.00	30.00+
Lamps, Borders, Curtains, Etc		6.00-11.00	5.00-10.00
Individual Fitted Crib Sheets		2.00-3.00	1.00-2.00
Individual Bassinet Sheets		2.00-3.00	1.00-2.00
Individual Crib Skirts		3.00-6.00	2.00-5.00
Kids Sleeping Bags		4.00-8.00	5.00-12.00
Kids Napping All In One Bags		3.00-5.00	4.00-6.00
Character Bedding Sets Toddler Size Only		4.00-6.00	6.00+
Bed Rails		6.00-8.00	5.00-7.00
Feeding/Nursing Essentials			
Bottles-Set Of 3 or More		2.00-5.00	1.00-3.00
Plastic Bottle Liners/Drop Ins (New)		2.00-4.00	1.00-3.00
Single Breast Pump	Closed system	15.00-35.00+	10.00-20.00
Double Breast Pump	Closed system	75.00-150.00	25.00-50.00
Breast Milk Storage Bags (New)		3.00-5.00	2.00-4.00
Nursing Pillows/Boppy		5.00-8.00	3.00-5.00
Early Feeding Spoons-Soft			1.00-3.00
Sippy Cups			1.00-2.00
Kids Plates With Dividers		2.00-4.00	1.00-3.00
Kids Plates Including Utensils		3.00-5.00	2.00-4.00
Utensils Only		2.00-3.00	1.00-2.00
Infant Equipment			
Baby Swings/Jumperoos		25.00-40.00+	15.00-25.00
Take Along Swings		15.00-25.00+	8.00-15.00
Bouncy Seats		10.00-15.00+	5.00-10.00
High Chairs		20.00-65.00+	10.00-20.00
Exersaucers		20.00-35.00+	10.00-20.00
Pack N' Plays		20.00-35.00+	10.00-20.00
Infant Car Seats With Base		25.00-40.00+	15.00-25.00
Car Seats (Base Only)		10.00-15.00+	5.00-10.00
Umbrella Strollers		5.00-10.00+	2.00-5.00
Single Child Strollers		20.00-40.00+	10.00-25.00
Double Strollers (Sit or Stand)		40.00-80.00+	20.00-40.00
Travel Systems		60.00-80.00+	40.00-60.00
Baby Bjorn/Snuggli/Sling		8.00-15.00+	5.00-10.00
Bassinets		25.00-40.00+	10.00-25.00
Bumbos	MUST HAVE STRAP	18.00-25.00+	10.00-15.00
Bumbos With Accessories	MUST HAVE STRAP	20.00-30.00+	

Infant/Baby Furniture			
Cribs	Must be made after 6.28.11	50.00-100.00	100.00-250.00
Changing Tables		75.00-150.00+	25.00-75.00
Dressers		100.00-250.00+	50.00-100.00
Gliders With Ottoman		50.00-100.00+	25.00-50.00
Book Shelves		20.00-60.00+	10.00-40.00
Wall Hanging Shelves		10.00-20.00	5.00-15.00
Books			
Board Books			1.00-3.00
Cloth Books			1.00-2.00
Hardcover Books			1.00-3.00+
Soft Cover Books			1.00-2.50
Chapter Books			1.00-2.50
Sets Of Books (Series)			3.00-6.00+
Parenting/Maternity			3.00-5.50
Movies/Music			
DVDs - Family Friendly Only			1.50 - 4.00
DVD Sets (Three or More)			4.00-9.00+
CDs			2.00-4.00
Puzzles			
Wooden Puzzles	Must have all pieces and parts		2.00-8.00
Floor Puzzles			2.50-6.00
Jigsaw Puzzles			2.00-7.00
Toys			
Dolls			2.00-9.00+
Doll Accessories (In a Bag)			2.00-5.00+
Stuffed Animals (Electronic Only)			6.00-8.00+
Pianos			3.00-6.00+
Shape Sorters			3.00-5.00+
Pull Toys			3.00-6.00+
Play Phones			2.00-5.00+
Little People Sets			10.00-30.00+
Cash Registers			4.00-10.00+
Cars			3.00-15.00+
Trucks			3.00-20.00+
Action Figures			4.00-6.00+
Play-Doh Sets			4.00-6.00
Crayola Art Desks			4.00-7.00
Craft Sets (Complete)			3.00-5.00+
Legos	Gallon zip storage bag aprox. \$8 - \$12		6.00-40.00+
Lincoln Logs			10.00-20.00+
Play Mobiles			15.00-20.00+

Games			
Memory Games	Must have all pieces and parts		2.00
Youth Games			3.00-5.00+
Motorized Games			6.00-10.00+
Adult Games (G-PG13 Only)			8.50-15.00+
Large Toys			
Tricycles			12.00-20.00+
Bicycles			15.00+
Sporting Sets (Basketball, Soccer, Etc)			12.00-20.00+
Activity Tables			25.00-40.00+
Electronic Robots			22.00-28.00+
Play Kitchens			30.00-45.00+
Toy Boxes			25.00-50.00+
Desks			25.00-60.00+
NOTE: Generally Items should be priced around 1/2 to 1/3 of Retail Price. We only accept new, and gently used items.			
Items paired together sell well - matching outfits with accessories such as tights, hats, etc.			